

STATISTICS ACT  
(Cap. 17:01)

STATISTICS (CENSUS OF ESTABLISHMENTS AND  
ENTERPRISES) REGULATIONS, 2006  
(Published on 31st October, 2006)

ARRANGEMENT OF REGULATIONS

REGULATION

1. Citation
2. Authorization to conduct a survey
3. Conduct of survey
4. Penalty

SCHEDULE

IN EXERCISE of the powers conferred on the Minister of Finance and Development Planning by section 15 of the Statistics Act, the following Regulations are hereby made —

1. These Regulations may be cited as the Statistics (Census of Establishments and Enterprises) Regulations, 2006. Citation
2. The Government Statistician may direct any authorized officer to conduct a survey on the formal businesses in Botswana in order to — Authorization to conduct a survey
  - (a) enumerate all formal businesses in Botswana;
  - (b) organise the collection of economic statistics, which are obtained through enterprise and establishment surveys;
  - (c) determine the sampling frame for business surveys for the purpose of strengthening sampling techniques;
  - (d) determine the structure of the economy through existing enterprise and establishments in the country; and
  - (e) classify the establishments by economic activity and what they produce.
3. The authorized officer may interview any person and, for the purposes of the survey, ask such questions as are necessary to obtain, in respect of that person, the information required in the questionnaires set out in the Schedule hereto. Conduct of Survey
4. Any person who refuses or neglects to answer any question put to him or her for the purposes of these Regulations, commits an offence and is liable to a fine of P50.00 and, in the case of a continuing offence, to a fine of P2.00 for every day during which the offence continues. Penalty

**SCHEDULE**



Republic of Botswana

**STRICTLY CONFIDENTIAL**

**2006/7 CENSUS OF ENTERPRISES  
AND ESTABLISHMENTS**

Reference Number:									
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*Collected under the Statistics Act (Cap. 17:01)*

**BUSINESS QUESTIONNAIRE - FORM 1**

<b>IDENTIFICATION</b>	
STRATUM NUMBER	
DISTRICT NAME /CODE	
VILLAGE NAME/CODE	
LOCALITY NAME/CODE	
EXTENSION NAME/ NUMBER	
ENUMERATION NUMBER	
PLOT/LOT NUMBER	
BUSINESS NAME/SERIAL NUMBER	
NAME OF RESPONDENT	
DESIGNATION OF RESPONDENT	
SEX OF RESPONDENT	
NAME OF ENUMERATOR	
NAME OF SUPERVISOR	

	ENUMERATOR'S VISITS			ENUMERATOR STATUS FINAL VISIT	
	1	2	3	ENUMERATOR'S CODE	
DATE				RESULT CODE*	
NAME				TOTAL VISITS	
RESULTS*					
NEXT VISIT	DATE				
	TIME				

<p><b>*RESULT CODE</b></p> <p>1. COMPLETED</p> <p>2. PRESENT BUT NOT AVAILABLE FOR INTERVIEW</p> <p>3. POSTPONED</p> <p>4. REFUSED</p> <p>5. PARTIALLY COMPLETED</p> <p>6. OTHER _____</p> <p style="text-align: center;"><i>(SPECIFY)</i></p>	<p><b>COMMENTS BOX</b></p>
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	CHECKED BY	CODED	ENTERED	ONLINE EDITED
NAME				
DATE				

**IF FOUND PLEASE SEND TO: CENTRAL STATISTICS OFFICE, PRIVATE BAG 0024, GABORONE OR NEAREST DISTRICT COMMISSIONER OFFICE**

## 2006/7 CENSUS OF ENTERPRISES AND ESTABLISHMENTS BUSINESS QUESTIONNAIRE

<p>1. Registered Name of Business/Society.....</p> <p>2. Company number:          Registrar of Companies:.....date of registration:.....          OR Registrar of Societies:.....date of registration:.....          OR Local Authority:.....date of registration:.....</p>								
<p>3. Trading Name.....</p> <p>4. Trading number.....</p> <p>5. VAT number*.....</p> <p>6. Postal Address.....          .....          .....</p>								
<p>7. Physical Address</p> <p style="text-align: right;">City/Town/Village</p> <p style="text-align: right;">.....          .....</p> <p style="text-align: right;">Street/Ward.....          .....</p> <p style="text-align: right;">Plot Number .....</p>								
<p>8. Telephone.....</p> <p>9. Fax.....</p> <p>10. E/mail.....</p> <p>11. Website.....</p> <p>12. State the postal address you would like to use for official correspondences.          .....          .....</p>								
<p>13. Is this the head office or main branch?</p> <p style="text-align: center;"><i>Tick where appropriate</i></p> <table style="margin-left: auto; margin-right: auto;"> <tr> <td style="border: 1px solid black; padding: 2px;">01</td> <td style="border: 1px solid black; padding: 2px;"><input type="checkbox"/></td> <td>Yes</td> <td rowspan="2" style="padding-left: 20px;">GO TO 15</td> </tr> <tr> <td style="border: 1px solid black; padding: 2px;">02</td> <td style="border: 1px solid black; padding: 2px;"><input type="checkbox"/></td> <td>No</td> </tr> </table>	01	<input type="checkbox"/>	Yes	GO TO 15	02	<input type="checkbox"/>	No	
01	<input type="checkbox"/>	Yes	GO TO 15					
02	<input type="checkbox"/>	No						
<p>14. State the name and address of the head office or main branch</p> <p>.....          .....          .....</p> <p style="text-align: right;">Tel.....</p> <p style="text-align: right;">GO TO 16</p>								
<p>15. Does the business have any branches or other businesses under it?</p> <table style="margin-left: auto; margin-right: auto;"> <tr> <td style="border: 1px solid black; padding: 2px;">01</td> <td style="border: 1px solid black; padding: 2px;"><input type="checkbox"/></td> <td>Yes</td> <td rowspan="2" style="padding-left: 20px;">(If yes complete Appendix A1)</td> </tr> <tr> <td style="border: 1px solid black; padding: 2px;">02</td> <td style="border: 1px solid black; padding: 2px;"><input type="checkbox"/></td> <td>No</td> </tr> </table>	01	<input type="checkbox"/>	Yes	(If yes complete Appendix A1)	02	<input type="checkbox"/>	No	
01	<input type="checkbox"/>	Yes	(If yes complete Appendix A1)					
02	<input type="checkbox"/>	No						

\* Value Added Tax

16.	When did the business start operating? Month..... Year.....																	
17.	What is the type of licence issued to the business? ..... .....	CODE <table border="1"><tr><td></td><td></td></tr></table>																
18.	How many months during the past twelve (12) months has the business been operating? ..... <i>(if 12 months skip to question 20)</i>																	
19.	Give reasons for operating for less than twelve (12) months ..... .....	CODE <table border="1"><tr><td></td><td></td></tr></table>																
20.	Describe the main product/activity of the Business ..... .....	CODE <table border="1"><tr><td></td><td></td><td></td><td></td></tr></table>																
21.	Describe the other products/activities of the Business ..... .....	CODE <table border="1"><tr><td></td><td></td><td></td><td></td></tr></table>																
22.	What is your total turnover? P.....																	
23.	State the number of persons employed in the business (including part-time, temporary, casual & unpaid family workers) at the end of:  <table border="1"> <thead> <tr> <th>Total</th> <th>Males</th> <th>Females</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> </tr> <tr> <td></td> <td></td> <td></td> </tr> </tbody> </table> March 2006 June 2006 September 2006	Total	Males	Females														
Total	Males	Females																
24.	What is your accounting period? From:.....(month) To:.....(month)																	
25.	Which of these best describes the legal status of the business?  (Circle only appropriate) 01 Sole Proprietor [If Sole Proprietor GO TO 29] 02 Partnership 03 Registered private limited company 04 Public limited company 05 Parastatal 06 Cooperative 07 Non government organization Other (please specify.....)	CODE <table border="1"><tr><td></td><td></td></tr></table>																
26.	What is the percentage shareholding in this business? <table border="1"><tr><td></td></tr></table> % Government <table border="1"><tr><td></td></tr></table> % Private																	
28.	What proportion of shareholding is held by?  <table border="1"> <thead> <tr> <th>Total</th> <th>Male</th> <th>Female</th> <th></th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> <td>% Citizens</td> </tr> <tr> <td></td> <td></td> <td></td> <td>% Residents who are not citizens</td> </tr> <tr> <td></td> <td></td> <td></td> <td>% Foreign persons</td> </tr> </tbody> </table>	Total	Male	Female					% Citizens				% Residents who are not citizens				% Foreign persons	
Total	Male	Female																
			% Citizens															
			% Residents who are not citizens															
			% Foreign persons															
29.	What is the total percentage shares held by citizens below 30 years ..... <table border="1"> <thead> <tr> <th>Male (%)</th> <th>Female (%)</th> <th>Total (%)</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> <td></td> </tr> </tbody> </table>	Male (%)	Female (%)	Total (%)														
Male (%)	Female (%)	Total (%)																

30.	What proportion of shareholding is held by:  <table style="margin-left: 100px;"> <tr><td style="width: 40px; height: 15px; border: 1px solid black;"></td><td style="width: 10px; text-align: center;">%</td><td>Citizen companies</td></tr> <tr><td style="width: 40px; height: 15px; border: 1px solid black;"></td><td style="width: 10px; text-align: center;">%</td><td>Residents non-citizen companies</td></tr> <tr><td style="width: 40px; height: 15px; border: 1px solid black;"></td><td style="width: 10px; text-align: center;">%</td><td>Foreign companies</td></tr> </table>		%	Citizen companies		%	Residents non-citizen companies		%	Foreign companies	
	%	Citizen companies									
	%	Residents non-citizen companies									
	%	Foreign companies									
31	<i>To be completed for only Sole Proprietor business:</i> Complete the following information on the owner of business:  i. Age: ..... ii. Sex: ..... iii. Marital Status .....  iv. Education level: ..... v. Training received: .....  vi. Citizenship: .....										

**IMPORTANT INSTRUCTIONS:**

*Enumerator, please explain the purpose of the DETAILED BUSINESS QUESTIONNAIRE: FORM 2 to the Owner or the Person who is responding on behalf of the business. The Owner or Person who is responding on behalf of the business should in turn acknowledge receipt of DETAILED BUSINESS QUESTIONNAIRE: FORM 2 by acknowledging receipt.*

Enumerator, have you left Form 2 with the Business? Tick the appropriate code.

01		Yes	02		No
----	--	-----	----	--	----

If Yes complete the following particulars of the person left with FORM 2:

Name: .....

Position in the Organization.....

Other contact details (Phone/Cell, Plot number, Officer number, town/village)  
 .....  
 .....

Date the Form left: .....

Date Form to be collected: .....

Acknowledgment of receipt of 2006/7 CENSUS OF ENTERPRISES AND ESTABLISHMENTS - DETAILED BUSINESS QUESTIONNAIRE: FORM 2:      Reference Number: 

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Signature: ..... Date: .....

If the answer is No: Please explain why the form was not left at the business

.....

**END OF INTERVIEW  
 THANK YOU VERY MUCH FOR THE COOPERATION**

APPENDIX A1

Enumerator: Please list all branches and other businesses.

**NAME OF BRANCH/BUSINESS**

**ADDRESS**

1. Name.....	.....
Plot number.....	.....
Location.....	Tel:.....
Subsidiary/ branch.....	.....
2. Name.....	.....
Plot number.....	.....
Location.....	Tel:.....
Subsidiary/ branch.....	.....
3. Name.....	.....
Plot number.....	.....
Location.....	Tel:.....
Subsidiary/ branch.....	.....
4. Name.....	.....
Plot number.....	.....
Location.....	Tel:.....
Subsidiary/ branch.....	.....
5. Name.....	.....
Plot number.....	.....
Location.....	Tel:.....
Subsidiary/ branch.....	.....
6. Name.....	.....
Plot number.....	.....
Location.....	Tel:.....
Subsidiary/ branch.....	.....
7. Name.....	.....
Plot number.....	.....
Location.....	Tel:.....
Subsidiary/ branch.....	.....
8. Name.....	.....
Plot number.....	.....
Location.....	Tel:.....
Subsidiary/ branch.....	.....
9. Name.....	.....
Plot number.....	.....
Location.....	Tel:.....
Subsidiary/ branch.....	.....
10. Name.....	.....
Plot number.....	.....
Location.....	Tel:.....
Subsidiary/ branch.....	.....

Enumerator: Please Go back to continue the interview from question 16.



Republic of Botswana

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**2006/7 CENSUS OF ENTERPRISES  
AND ESTABLISHMENTS**

Reference Number:									
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Collected under the Statistics Act (Cap. 17:01)

**DETAILS BUSINESS QUESTIONNAIRE - FORM 2**

IDENTIFICATION	
STRATUM NUMBER 1	
DISTRICT NAME /CODE	
VILLAGE NAME/CODE	
LOCALITY NAME/CODE	
EXTENSION NAME/ NUMBER	
ENUMERATION NUMBER	
PLOT/LOT NUMBER	
BUSINESS NAME/SERIAL NUMBER	
NAME OF RESPONDENT	
DESIGNATION OF RESPONDENT	
SEX OF RESPONDENT	
NAME OF ENUMERATOR	
NAME OF SUPERVISOR	

	ENUMERATOR'S VISITS			ENUMERATOR STATUS FINAL VISIT	
	1	2	3	ENUMERATOR'S CODE	
DATE				RESULT CODE*	
NAME				TOTAL VISITS	
RESULTS*					
NEXT VISIT	DATE				
	TIME				

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	CHECKED BY	CODED	ENTERED	ONLINE EDITED
NAME				
DATE				

IF FOUND PLEASE SEND TO: CENTRAL STATISTICS OFFICE, PRIVATE BAG 0024, GABORONE  
OR NEAREST DISTRICT COMMISSIONER OFFICE

**2006/7 CENSUS OF ENTERPRISES  
AND ESTABLISHMENTS DETAILED BUSINESS QUESTIONNAIRE**

1.	<p>State how many people were employed at the end of September 2005</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th colspan="3">Number</th> </tr> <tr> <th>Total</th> <th>Male</th> <th>Female</th> </tr> </thead> <tbody> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> </tbody> </table> <p style="margin-left: 150px;">Working proprietors Permanent employees Casual/Temporary employees Unpaid family workers</p>	Number			Total	Male	Female													
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2.	<p>State how many people are currently employed</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th colspan="3">Number</th> </tr> <tr> <th>Total</th> <th>Male</th> <th>Female</th> </tr> </thead> <tbody> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> </tbody> </table> <p style="margin-left: 150px;">Working proprietors Permanent employees Casual/Temporary employees Unpaid family workers</p>	Number			Total	Male	Female													
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Number																				
Total	Male	Female																		
6.	<p>What is the total turnover of your business for the year ending 2006, from:</p> <p>01. Manufactured goods P.....(SPECIFY ON APPENDIX 1)</p> <p>02. Trading goods P.....</p> <p>03. Other goods P..... (SPECIFY ON APPENDIX 2) (E.g. Agricultural produce, Livestock, Poultry, etc.)</p> <p>04. Services P..... (Specify services offered).....</p> <p>.....</p> <p>.....</p> <p>05 Total other revenues P.....</p>	<table border="1" style="width: 50px; height: 50px;"> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> <tr><td> </td><td> </td><td> </td></tr> </table>																		
7.	<p>How much was your total turnover for the year ending 2005 P.....</p>																			

8.	<p>Do you expect your turnover to grow in the year ending 2007?</p> <p style="text-align: center;">Tick where appropriate</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="width: 30px; text-align: center;">01</td> <td style="width: 30px; text-align: center;"><input type="checkbox"/></td> <td style="width: 30px;">Yes</td> </tr> <tr> <td style="text-align: center;">02</td> <td style="text-align: center;"><input type="checkbox"/></td> <td>No</td> </tr> </table>	01	<input type="checkbox"/>	Yes	02	<input type="checkbox"/>	No																	
01	<input type="checkbox"/>	Yes																						
02	<input type="checkbox"/>	No																						
9.	<p>By how much? (+) .....% (-).....% Zero .....%</p> <p><i>If growth is positive write it after the (+) sign.</i>  <i>If growth is negative write it after the (-) sign.</i>  <i>If no growth write Zero (0).</i></p>																							
10.	<p>What is the total expenditure incurred during the year 2006? P.....</p>																							
11.	<p>Of the total expenditure incurred during the year, how was it apportioned</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 80%;">Expenditure</th> <th style="width: 20%;">Amount in Pula</th> </tr> </thead> <tbody> <tr><td>Trading goods</td><td></td></tr> <tr><td>Raw materials</td><td></td></tr> <tr><td>Salaries &amp; wages (include all employees benefits paid)</td><td></td></tr> <tr><td>Utilities (e.g. water, electricity, telephone, rentals of properties/building)</td><td></td></tr> <tr><td>Other services (e.g. auditors fees, bank charges, transport, travel, research/development)</td><td></td></tr> <tr><td>Other (specify.....)</td><td></td></tr> <tr><td>.....</td><td></td></tr> <tr><td>.....</td><td></td></tr> </tbody> </table>	Expenditure	Amount in Pula	Trading goods		Raw materials		Salaries & wages (include all employees benefits paid)		Utilities (e.g. water, electricity, telephone, rentals of properties/building)		Other services (e.g. auditors fees, bank charges, transport, travel, research/development)		Other (specify.....)		.....		.....		<p>CODE</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr><td style="width: 20px; height: 20px;"></td><td style="width: 20px; height: 20px;"></td><td style="width: 20px; height: 20px;"></td><td style="width: 20px; height: 20px;"></td></tr> </table>				
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.....																								
.....																								
12.	<p>What value of raw materials/trading goods are:</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 30%;"></th> <th style="width: 35%;">Raw materials in Pula</th> <th style="width: 35%;">Trading goods in Pula</th> </tr> </thead> <tbody> <tr><td>Imports</td><td></td><td></td></tr> <tr><td>Domestic products</td><td></td><td></td></tr> <tr><td>Wholesalers/retailers</td><td></td><td></td></tr> </tbody> </table>		Raw materials in Pula	Trading goods in Pula	Imports			Domestic products			Wholesalers/retailers													
	Raw materials in Pula	Trading goods in Pula																						
Imports																								
Domestic products																								
Wholesalers/retailers																								
13.	<p>Based on the available information, how do you assess your business?          (tick appropriate box)</p> <p><input type="checkbox"/> 01.Growing  <input type="checkbox"/> 02.Stable  <input type="checkbox"/> 03.Uncertain  <input type="checkbox"/> 04.Declining</p>																							
14.	<p>What might be the factors contributing to the response above?</p> <p>.....</p> <p>.....</p> <p>.....</p>	<p>CODE</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr><td style="width: 20px; height: 20px;"></td><td style="width: 20px; height: 20px;"></td><td style="width: 20px; height: 20px;"></td><td style="width: 20px; height: 20px;"></td></tr> </table>																						
15.	<p>Which of the following procedures is used to value your inventory?</p> <p>(tick appropriate box)</p> <p><input type="checkbox"/> 01.FIFO (first in, first out)  <input type="checkbox"/> 02.LIFO (last in, first out)  <input type="checkbox"/> 03.AVCO (weighted averages)</p>																							
16.	<p>State the inventory at the beginning and end of 2006</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th style="width: 50%;">Inventory at beginning of 2006 in Pula</th> <th style="width: 50%;">Inventory at end of 2006 in Pula</th> </tr> </thead> <tbody> <tr><td style="height: 20px;"></td><td></td></tr> <tr><td style="height: 20px;"></td><td></td></tr> </tbody> </table>	Inventory at beginning of 2006 in Pula	Inventory at end of 2006 in Pula																					
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17.	<p>Please note: Add together all the sources of funding in the past five years in respect of these categories. For each write its share.</p> <p>In what proportion for the past five (5) years to date was the Business funded?</p> <table border="0"> <tr><td><input type="checkbox"/></td><td>% 01. Government subsidy/subvention</td></tr> <tr><td><input type="checkbox"/></td><td>% 02. Citizen Entrepreneur Development Agency (CEDA)</td></tr> <tr><td><input type="checkbox"/></td><td>% 03. National Development Bank (NDB)</td></tr> <tr><td><input type="checkbox"/></td><td>% 04. Botswana Development Bank (BDC)</td></tr> <tr><td><input type="checkbox"/></td><td>% 05. Botswana Savings Bank (BSB)</td></tr> <tr><td><input type="checkbox"/></td><td>% 06. Commercial Banks</td></tr> <tr><td><input type="checkbox"/></td><td>% 07. Capital markets</td></tr> <tr><td><input type="checkbox"/></td><td>% 08. Shareholder equity</td></tr> <tr><td><input type="checkbox"/></td><td>% 09. Business savings</td></tr> <tr><td><input type="checkbox"/></td><td>% 10. Personal savings</td></tr> <tr><td><input type="checkbox"/></td><td>% 11. Foreign direct investment</td></tr> <tr><td><input type="checkbox"/></td><td>% 12. Foreign equity</td></tr> <tr><td><input type="checkbox"/></td><td>% 13. Foreign loans</td></tr> <tr><td><input type="checkbox"/></td><td>% Other (specify).....</td></tr> </table>	<input type="checkbox"/>	% 01. Government subsidy/subvention	<input type="checkbox"/>	% 02. Citizen Entrepreneur Development Agency (CEDA)	<input type="checkbox"/>	% 03. National Development Bank (NDB)	<input type="checkbox"/>	% 04. Botswana Development Bank (BDC)	<input type="checkbox"/>	% 05. Botswana Savings Bank (BSB)	<input type="checkbox"/>	% 06. Commercial Banks	<input type="checkbox"/>	% 07. Capital markets	<input type="checkbox"/>	% 08. Shareholder equity	<input type="checkbox"/>	% 09. Business savings	<input type="checkbox"/>	% 10. Personal savings	<input type="checkbox"/>	% 11. Foreign direct investment	<input type="checkbox"/>	% 12. Foreign equity	<input type="checkbox"/>	% 13. Foreign loans	<input type="checkbox"/>	% Other (specify).....	<p>CODE</p> <table border="1" style="width: 50px; height: 20px;"> <tr><td> </td><td> </td></tr> </table>		
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18.	<p>What are the changes in financial assets and liabilities for the year ending 2006 in respect to the following: (The difference in the balance at the beginning and ending of the year 2006)</p>	
-----	--	--

	Assets in Pula		Liabilities in Pula	
	Domestic	Foreign	Domestic	Foreign
Cash				
Bank deposits				
Creditors/debtors				
Advances				
Loans				
Equity				
Other (specify).....				

CODE

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19.	Total purchase of fixed assets P.....(at purchaser's value)* for year ending 2006	

20.	Total sale of fixed assets P.....(at book value)** for year ending 2006	
-----	--	--

21.	<p>How would you describe the Investment environment in your city/town/village?</p> <p>.....</p> <p>.....</p> <p>.....</p>	<p>CODE</p> <table border="1" style="width: 50px; height: 40px;"> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> </table>				

22.	<p>Could you describe the major challenges of the business?</p> <p>.....</p> <p>.....</p> <p>.....</p>	<p>CODE</p> <table border="1" style="width: 50px; height: 40px;"> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> </table>				

\*Purchasers' prices are prices which the purchaser is willing to pay. Purchasers' prices include all costs from the producer to the wholesaler/retailer.  
 \*\*The remaining balance of value of an asset after adjusting for depreciation.

23.	<p>Make suggestions on how the challenges in the above question could be overcome</p> <p>.....</p> <p>.....</p>	<p>CODE</p> <table border="1" style="width: 50px; height: 40px;"> <tr><td> </td><td> </td></tr> <tr><td> </td><td> </td></tr> </table>				

**APPENDIX 1: SPECIFICATION OF PRODUCTS PRODUCED FOR YEAR 2006**

**VALUE OF PRODUCTION (producer prices\*)**

Description of products produced	Unit	Quarters				Total	Official Use: for coding
		q1 Jan-Mar	q2 Apr-Jun	q3 Jul-Sept	q4 Oct-Dec		
1 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
2 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
3 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
4 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
5 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
6 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
7 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
8 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
9 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
10 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
11 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
12 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
13 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
14 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
15 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
16 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
17 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
18 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
19 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
20 .....	Value						<input type="text"/>
	Quantity						<input type="text"/>
<b>TOTAL</b>	<b>VALUE</b>						

*\*When goods are recorded as they leave the factory, these are said to be valued at the producers' prices if they include taxes on products*

**Please specify the transport and trade margins on goods in case you have included them: .....%**

**APPENDIX 2: SPECIFICATION OF PRODUCTS PRODUCED FOR YEAR 2006**

**VALUE OF GOODS**

Description of goods produced	Unit	Total	Official Use: for coding
1 .....	Value		□□□□
	Quantity		
2 .....	Value		□□□□
	Quantity		
3 .....	Value		□□□□
	Quantity		
4 .....	Value		□□□□
	Quantity		
5 .....	Value		□□□□
	Quantity		
6 .....	Value		□□□□
	Quantity		
7 .....	Value		□□□□
	Quantity		
8 .....	Value		□□□□
	Quantity		
9 .....	Value		□□□□
	Quantity		
10 .....	Value		□□□□
	Quantity		
11 .....	Value		□□□□
	Quantity		
12 .....	Value		□□□□
	Quantity		
13 .....	Value		□□□□
	Quantity		
14 .....	Value		□□□□
	Quantity		
15 .....	Value		□□□□
	Quantity		
16 .....	Value		□□□□
	Quantity		
17 .....	Value		□□□□
	Quantity		
18 .....	Value		□□□□
	Quantity		
19 .....	Value		□□□□
	Quantity		
19 .....	Value		□□□□
	Quantity		
<b>TOTAL</b>	<b>VALUE</b>		

**THANK YOU VERY MUCH FOR YOUR COOPERATION**

MADE this 24th day of October, 2006.

**B. GAOLATHE,**  
*Minister for Finance and  
 Development Planning.*